

Company Housing

Free accommodation provided.

Annual Leave

28x days of paid leave.

Company Laptop

A new laptop every two years.

Annual Bonus

25% based on KPI performance.

Paid Parental Leave

52 weeks of paid leave.

Academic Scholarship

Company pays your student debt.

Company Shares

100,000 shares per employee issued annually.

Company Fitness Centre

Free on-site gym.

In-House Chef

Free breakfast, lunch & dinner.

Private Medical Insurance

100% paid for by company.

Company Discount

50% off all company merchandise.

Annual Pay Rise

A 15% salary increase based on KPI performance.

I'm not happy.

The compensation is **a little less** than I'd expected.

What do you want?

Could you tell me **what you had in mind?**

Is this okay?

What would you say if I **offered you...?**

**That seems
good.**

That sounds
fair.

No.

I'm afraid **it's**
non-
negotiable.

I want this.

I was kind of
hoping for **a**
10% bump.